We Need Our Farmers

Today's robust regional food system owes much to the dedication and hard work of local farmers — and to remain competitive, farmers must continually make costly equipment and infrastructure improvements. By providing funds directly to farms, the Local Farmer Awards program supports these improvement projects. We are grateful that this program, which represents a critical investment in our region, has become a highly respected component of our region's agricultural ecosystem.

Heading into its seventh year, the Local Farmer Awards program provides awards of up to $2,500 — thanks to philanthropic leaders and businesses who make local agriculture a priority. These projects help farmers gain efficiencies, expand their businesses, and compete more effectively in the marketplace.

Because of the pandemic, 2021 poses unique challenges for local farmers as they must approach their business models with new resilience and creativity. Now more than ever, farmers need our support.

Since 2015 ...

HELPED 179 INDIVIDUAL LOCAL FARMS GROW with 320 awards for infrastructure improvements

INVESTED $736,000 IN LOCAL FARMING

THANKS TO 20 COMMUNITY FUNDERS

Mechanical Harvester (2019 Award)
Burnt Hill Blueberry Farm
2020 WAS A RECORD YEAR FOR THE LOCAL FARMER AWARDS
70 Awards, 157 Applications, and 30 First-Time Applications

Who are the 2020 Winners?

Gross Sales
farms of all sizes

<table>
<thead>
<tr>
<th>Gross Sales</th>
<th>% of Total Farms</th>
</tr>
</thead>
<tbody>
<tr>
<td>$230K+</td>
<td>14%</td>
</tr>
<tr>
<td>$100K–$249K</td>
<td>20%</td>
</tr>
<tr>
<td>$50K–$99K</td>
<td>27%</td>
</tr>
<tr>
<td>$25K–$49K</td>
<td>19%</td>
</tr>
<tr>
<td>$10K–$24K</td>
<td>20%</td>
</tr>
</tbody>
</table>

Diversified Farms
farm winners grow and produce many products

- VEGETABLES
- MILK
- CHEESE
- EGGS
- MEAT
- FRUIT
- FLOWERS
- HONEY
- MAPLE SYRUP
- VALUE-ADDED PRODUCTS

Variety of Projects
help improve all phases of the farming process

- PLANTING AND GROWING
- POST-HARVEST
- SELLING
- HELP EXPAND THEIR BUSINESS
- IMPROVE FARM EFFICIENCY

Examples of these projects:
- COMPOST SPREADERS
- GRAIN BINS
- MILK CHILLERS
- ORCHARD SPRAYERS
- UPDATES TO WASHING STATIONS

Farmers are Invested
total cost of 70 projects — $286,000
farmer contribution is significant

<table>
<thead>
<tr>
<th>Contribution Level</th>
<th>% of Total Farms</th>
</tr>
</thead>
<tbody>
<tr>
<td>$300K</td>
<td>0%</td>
</tr>
<tr>
<td>$225K</td>
<td>15%</td>
</tr>
<tr>
<td>$150K</td>
<td>30%</td>
</tr>
<tr>
<td>$75K</td>
<td>45%</td>
</tr>
<tr>
<td>$0</td>
<td>100%</td>
</tr>
</tbody>
</table>

Location
throughout the region

- BERKSHIRE COUNTY: 23%
- HAMPDEN COUNTY: 6%
- HAMPDEN COUNTY: 27%
- FRANKLIN COUNTY: 34%
- OTHER COUNTY: 10%
ANNOUNCING THE 2020 AWARD WINNERS!

**Berkshire County, Eastern NY, Other**
- Abode Farm CSA
  - Efficiently Storing and Handling Storage Crops
- Ayehill Farms, Inc.
  - Round Bale Handling Improvement
- Berkshire Wildflower Honey LLC dba Mill River Farm
  - Animal Feed Wagon with Auger
- Bigfoot Farm
  - Insect Netting for Pest Exclusion
- Brattle Farm
  - Intensive Rotational Grazing
- Caretaker Farm
  - Manual Cultivation Assistance
- Cheval Farmstead
  - Dairy & Provisions
  - Milk Chiller
- Colfax Farm
  - Caterpillar Tunnel Construction
- Dandelion Hill Farm
  - Certified Raw Goat Milk Dairy
- Full Well Farm
  - Direct Seeding Improvement
- Gaetanos Organic Farm
  - Walk-In Cooler
- Graylight Farm, LLC.
  - Improving Drainage in Pig Pastures
- Indian Line Farm
  - Upgrades in Wash/Pack Room for Winter Production
- Joshua’s Farm
  - Galvanized Bulk Container for GMO-Free Feed
- M and A Farm
  - Bulk Grain Bin
- Moon in the Pond Farm/Farm Education Inc.
  - Coolbot for Walk-In Refrigeration
- MX Morningstar Farm
  - Food-Safe Root Crop Washer
- North Plain Farm
  - Egg Production Space Improvements
- Off the Shelf Farm
  - Auger for Mobile Grain Bin
- Square Roots Farm
  - Chicken Crates
- Sub Edge Farm
  - Flame Weeding System
- Woven Roots Farm, Inc.
  - Greenhouse Vacuum Seeder
- Woven Stars Farm
  - Mobile Bulk Grain Bin to Expand Pastured Pork

**Franklin County**
- Blue Heron Farm
  - New Lead-Free Sap Preheater
- Boyden Bros. Maple
  - Maple Cream Machine
- Burnt Hill Blueberry Farm
  - Help With Polination
- Freeman Farm
  - Pasture Expansion and Improvement
- Full Kettle Farm
  - Greenhouse
- Good Bunch Farm
  - Netting to Cover Up to 2 Acres For Deer Prevention
- Gothic Top Farm
  - Reverse Osmosis Installation
- Hagers Farm Market, LLC.
  - Improve Planting Practices, a Mulch Layer & Seeder
- Hettie Belle Farm
  - Humane & Efficient Sheep Handling Infrastructure
- Hicks Family Farm
  - Equipment: Hay Tedder
- Just Roots Inc.
  - Barreled Washer Improving Wash Station Efficiency
- Lyonsville Farm
  - Cultivation Equipment
- Nasami Farm, New England
  - Wild Flower Society
  - Flood Benches for Water-Wise Seeding Production
- New England Wild Edibles
  - New Hoop House for Extended Mushroom Season
- New Salem Preserves, Inc
  - Stainless Steel Brite Tank
- Riverland Farm
  - 3-Roll Cultivator for Organic Vegetable Production
- Robariah Farms
  - Mobile Grain Bin
- Sweet Morning Farm
  - Caterpillar Tunnels
- Sweethaven Farm & Flowers
  - Farm Stand Cooling and Refrigeration
- Thomas Farm
  - Swinging Automatic Goat Brush
- Underline Farm
  - Grain Wagon for Pastured Poultry
- Upingil
  - Going With the Grain - Milking In Action
- Warner Farm
  - New Orchard Sprayer
- Windy Ridge Farm & Services
  - Six Row Seeder

**Hampden County**
- Gardening the Community
  - Creating Bounty Through Compost Tea
- Stony Hill Farm LLC
  - Jang Seeder
- Wellspring Harvest
  - High Tunnel to Reduce Costs & Increase Production
- Yellow Stonehouse Farm
  - Energy Efficient Vegetable Storage Improvements

**Hampshire County**
- Bardwell Farm
  - Paper Pot Transplanter
- Bare Roots Farm
  - Vacuum Needle Seeder for Greenhouse
- Barstow’s Longview Farm
  - Animal Health Monitor
- Brookfield Farm
  - Full-Bed Flame Weeder
- Fletcher Farm
  - Install Direct-Drive Barn Ventilation Fans in Barn
- Honey Pot Produce Co. Inc.
  - Sweet Potato Plow/Digger
- Intervale Farm
  - Greenhouse Heating Unit
- Kielbasa Orchards
  - 250 New Apple Trees for Replanting
- Many Graces Farm & Floral Design
  - BCS Walk-Behind Tractor for Low-Till Farming
- Many Hands Farm Corps
  - Walk-Behind Tractor
- Mountainside Maple
  - Proper Filtration in the Production of Maple Syrup
- Old Friends Farm
  - Self-Loading Compost Spreader
- Paul’s Sugar House
  - High-Performance Filter Press
- Pie In The Sky Berry Farm
  - Expanded Deer Fence and Frost Protection
- Queen’s Greens
  - Compost Spreader
- Sawmill Herb Farm
  - Managing Weed Pressure on a No-Till System
- Simple Gifts Farm
  - Terratek Salad Mix Harvester
- Song Sparrow Farm
  - Irrigation Automation and Efficiency Improvements
- Teddy C. Smiarowski III Farm
  - New Packing Barn

**This year’s awards are brought to you by:**

- Ann & Steve Davis
- Charles & Elizabeth D’Amour
- Big Y
- Harold Grinspoon CHARITABLE FOUNDATION
- Baystate Health ADVANCE CARE. BRINGING LIVES.
- and others...